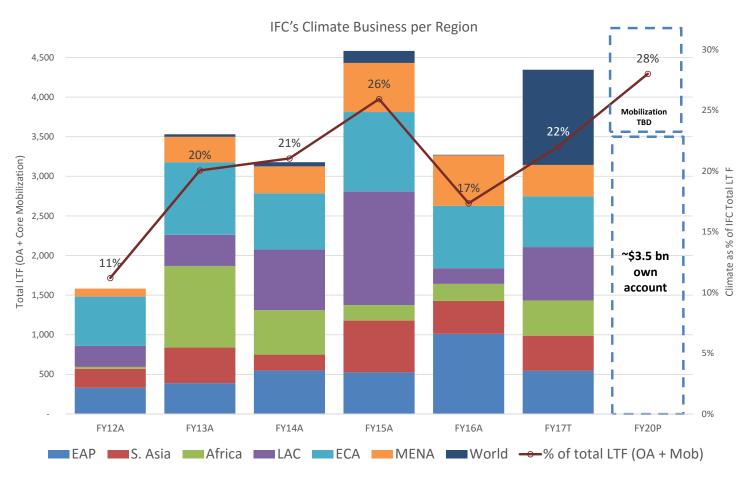
RENEWABLES AND CLEAN ENERGY FOR INDUSTRIES EPRI EVENT, 29 NOVEMBER 2016



Tom Kerr Principal Climate Policy Officer

IFC HAS ACHIEVED RAPID GROWTH IN CLIMATE BUSINESS



Global Highlights:

- 750 committed projects
- Over \$15 billion in own account commitments since FY05
- Over \$10 billion in mobilized finance
- \$6.5 billion disbursed and outstanding portfolio



FOCUS SECTORS THROUGH FY20

Established Business







Growth Areas









Financial Intermediaries



CATALYZING RE AT SCALE



Programmatic Approaches

Moving markets through upstream advisory

Investing in integrated equipment manufacturers

Regional platforms with clients Use blended finance to open markets







DISTRIBUTED GENERATION IN INDUSTRY AND COMMERCE



Emission reduction targets - 114 companies



Corporate 100% RE commitments from 36 multinationals



Cleantech: \$20 billion in research

Aggregation mo through Fls

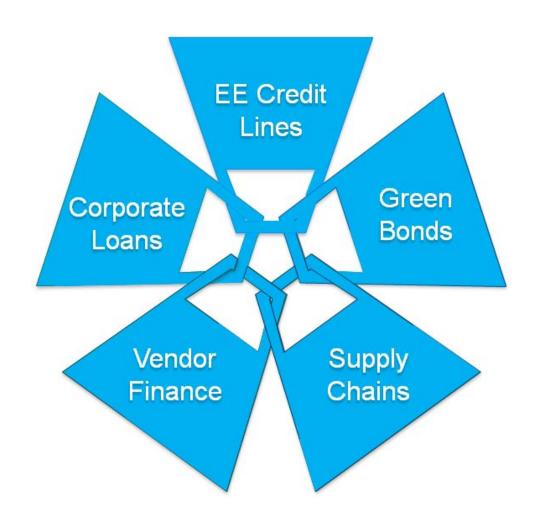
Power purcha agreements with 3rd party providers

Captive power





STRATEGIC APPROACH FOR ENERGY EFFICIENCY







\$23 TRILLION CLIMATE-SMARTINVESTMENT OPPORTUNITY TO 2030

21 rapidly growing emerging markets
Representing
62% of the world's population
and 48% of global
GHG emissions

Energy efficiency and transport in Eastern Europe:
\$665 billion potential, where energy efficiency is priority sector

Green buildings in East Asia: \$16 trillion potential, mostly concentrated in new green buildings

Renewables
in Middle East and North Africa:
\$265 billion potential, over one
third for RE generation &
55% for urban solutions

Climate resilient infrastructure in South Asia:
\$2.5 trillion potential, for green buildings, transport, and energy efficiency

Sustainable transport
in Latin America:
\$2.6 trillion potential,
almost 60% for transport
infrastructure

Accessible clean energy in Africa: \$783 billion potential, including \$123 billion for RE generation



HOW CAN WE UNLOCK THE \$23 TRILLION OPPORTUNITY?

ACHIEVE NDC GOAL

- Short & long-term goals
- Budget allocations
- Align sector policies
- Get the prices right
- Market-based support
- Performance standards& mandates
- Transition Plan

STRENGTHEN INVESTMENT CLIMA

- Reduce transaction costs
- PPP frameworks
- Investment policies
- Institutional capacity
- Transparent taxation & regulation
- Property rights
- Align financial regulations

STRATEGIC USP PUBLIC FINAN

- Concessional blended finance
- Creating risk pools
- Aggregate smaller de-risked assets
- Strengthen capital markets
- Donor financing platforms

increased government – business cooperation is essential

IFC 's commitment to help as an advisor, investor and partner has never been stronger www.ifc.org/climatebusiness